



*Since 1909*

## CORPORATE PROFILE

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For four generations, English has been a leader in the construction industry. As we have advanced and diversified our services for nearly 100 years, we have stayed true to our heritage of integrity, building relationships, and offering quality service and workmanship.

A family-owned business, English traces its beginnings to Altavista, a small town in South Central Virginia. W. B. English formed W. B. English Lumber Company (lumber and building supply) in 1909. Curtis and his brother, E. R. (Red) English managed the business including small construction projects after they graduated from Virginia Tech in the early 1930s. After World War II, Red took over the lumber supply business, and Curtis led a construction company as a separate entity. Doug Dalton, Curtis' son-in-law, joined the company in 1971 and became president in 1982.

From general contracting and institutional buildings, English has expanded its services to include transportation, waste water and water treatment plants, infrastructure and utility work, monumental structures and historic renovations. English has worked throughout the Mid-Atlantic states.

No structure is more important than the reputation that English has built over the past 97 years. Our philosophy is simple: *Our word is our bond. Our customers are our partners.* Evidence of how we perform is that most of our work comes through negotiated contracts with repeat clients, rather than through the competitive bid process.

Our most important asset is not the fleet of equipment we maintain; rather, it is the employees who put our stamp on their work every day. The length of their tenure is a major reason for our excellence. In their honor, we established the W. C. English Scholarship Foundation, providing the financial means for children and grandchildren of employees to receive a college education.

Today, the keys to English's success are: (1) Treating people (employees, customers, suppliers and partners) the way we would like to be treated; (2) competitiveness and aggressiveness, and (3) remaining true to our values.

June, 2006