



How Public/Private Partnerships Work

The most common scenario is for the private entity to build the desired facility and help the government, school, or authority obtain financing. This arrangement allows the public entity to know exactly what the total cost of the project will be before any money is spent (with the private entity assuming the risk of a Guaranteed Maximum Price, or GMP).

A public/private partnership allows public parties to solicit proposals for desired projects—and even to accept unsolicited proposals. This can greatly streamline governmental procurement procedures by eliminating the need for a lengthy public bidding process, burdensome allocation hearings, or referenda.



In a nutshell, a public/private partnership will give you the freedom to:

- fast-track your construction;
- eliminate change orders;
- avoid cost overruns;
- enjoy private-sector efficiencies;
- free your mind from worry.

English: The Leader in PPEA Construction

English Construction has completed more Public-Private Partnership Education Facilities and Infrastructure Act (PPEA) projects than any other construction firm in Virginia. To date, we've completed 16 PPEA projects: seven prison facilities, three public safety facilities, four elementary and secondary public school facilities, and two utility wastewater plants. A multi-generational recreation facility is currently under construction, and three other PPEA proposals are currently under review.

Founded in 1909, English has built a reputation of excellence across a wide range of projects, from institutions to interstates, from factories to utilities, from landmarks to historic restorations.

Utilizing the design-build process, English can develop budgets that are precisely tailored to your building program and can establish a realistic Guaranteed Maximum Price (GMP) for the job.

Experience You Can Trust



The Power of *Public/Private* Partnerships

For Virginia's Governments, Schools & Authorities

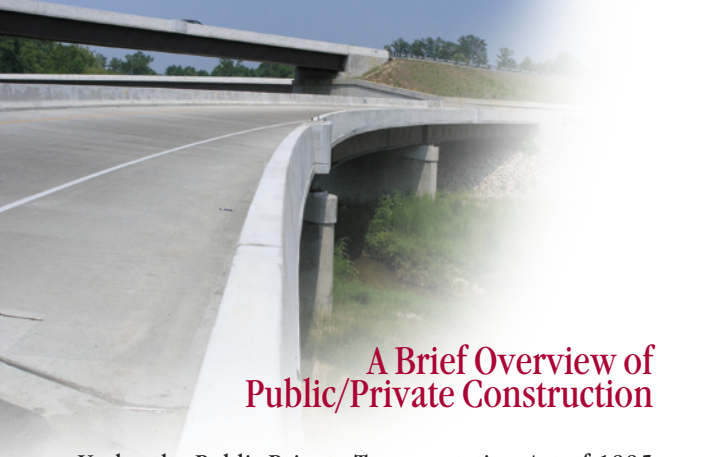
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Learn more at www.englishconst.com

Virginia's Leader in Public/Private Partnerships



A Brief Overview of Public/Private Construction

Under the Public-Private Transportation Act of 1995 (PPTA), local and state government entities became free to enlist the aid of private companies not only to construct and improve transportation facilities, but also to maintain and operate them.

By offering innovative options in financing (such as facility leasing and private bond investment), the PPTA cut loose those transportation projects that qualified from the red tape of the governmental procurement process.

And, by allowing public entities to consider both solicited and unsolicited proposals for major transportation-related projects, it swung open the door to private-sector design-build efficiencies.

In 2002, the Public-Private Education Facilities and Infrastructure Act (PPEA) took the PPP model beyond transportation, applying it to a wide range of public-use projects across the Commonwealth.

Today, virtually any public construction project can qualify for a public/private partnership:

- schools and other educational facilities;
- utility and telecommunications infrastructure;
- parks and libraries;
- jails and public safety facilities;
- public offices and other public buildings.



EDUCATION

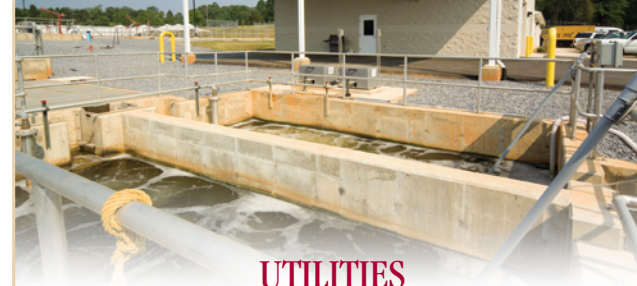
“Smooth process ...excellent product.”

William Bridgeforth
Director of Construction, Chesterfield County
(804) 768-6126

Cosby Road High School Chesterfield, Virginia

A brand new 257,000 sq. ft. school building, a football stadium that seats 3,500 people, a 4,500 sq. ft. field house, a 3,500 sq. ft. concession building, and several athletic fields.

Other English PPEA Projects in Education: Lafayette Upper Elementary (Fredericksburg); Middle and High School Facilities (Northumberland County); James Monroe High School (Fredericksburg).



UTILITIES

“Far beyond our expectations... from start to finish.”

Brian Key
Executive Director, Bedford County Public Service Authority
(540) 586-7679

Moneta Wastewater Treatment Plant Moneta, Virginia

A new 550,000 gallons-per-day wastewater treatment plant, four pump stations, and over 45,000 feet of associated force main and gravity sewer piping.

Other English PPEA Projects in Utilities: Deerfield Wastewater Detention Facility (Emporia); Chatham Wastewater Detention Facility (Chatham); Montvale Wastewater Treatment Plant (Montvale).



PUBLIC SAFETY

“One contract...one point of accountability.”

Beverly Cameron
Assistant City Manager, City of Fredericksburg, VA
(540) 372-1010

Fredericksburg Police HQ Fredericksburg, Virginia

A 33,000 sq. ft. police building that also housed an E-911 center, a forensics lab, and a detention center.

Other English PPEA Projects in Public Safety: Roanoke County Public Safety Building (Roanoke); Stafford County Public Safety Building (Stafford); New River Regional Jail Expansion (Dublin).



TRANSPORTATION

“Absolute professionals... on time and on budget.”

Cyndi Ward
Project Manager, Virginia Department of Transportation
(804) 692-0390

I-85 Rest Stop Mecklenburg County, Virginia

A 17,500 sq. ft. facility with Williamsburg-style architecture, the site meets all federal and state requirements for a safety rest area and was completed in approximately one year.

Other English PPEA Projects in Transportation: I-895 Connector Project (Richmond); Route 288 (Goochland).